



## COURSE DESCRIPTION

Instructor's Guide  <b>COURSE DESCRIPTION</b>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 30%;">Course Code:</td> <td>CJSC02820</td> </tr> <tr> <td>Duration:</td> <td>3 Working Days</td> </tr> <tr> <td>Issued:</td> <td>2020</td> </tr> </table>	Course Code:	CJSC02820	Duration:	3 Working Days	Issued:	2020
Course Code:	CJSC02820						
Duration:	3 Working Days						
Issued:	2020						
<p>Course Title : MOTIVATING PEOPLE FOR SUCCESS</p>							
<p>Course Purpose:</p> <p>Motivating people to work is not as difficult as it sounds. People want to give their best and be recognized for it. They want to work for the companies that understand that. Why than does it seem so hard to get people to do what we want? People are motivated to do what is in their best interest. They want to believe that it will fulfill some present or future personal goal or desire.</p>							
<p>Target Population:</p> <p>The target population will be existing airport and airline supervisors and managers working with airlines or airports primarily responsible for provision of aviation related services to passengers and others.</p>							
<p>Topics that will be covered:</p> <ul style="list-style-type: none"> <li><input type="radio"/> To know what is motivation.</li> <li><input type="radio"/> To learn how to recognize people's needs.</li> <li><input type="radio"/> To know how to motivate individuals or groups.</li> <li><input type="radio"/> To understand how to motivate through change.</li> <li><input type="radio"/> To know how to keep motivation high.</li> <li><input type="radio"/> Analyzing motivation.</li> <li><input type="radio"/> Understanding behavior.</li> <li><input type="radio"/> Building up motivation.</li> <li><input type="radio"/> Winning cooperation.</li> <li><input type="radio"/> Getting the best from people.</li> <li><input type="radio"/> Preventing demotivation.</li> <li><input type="radio"/> Keeping motivation high.</li> </ul>							